ProcessWare
ERP

ProcessWareERP.asia
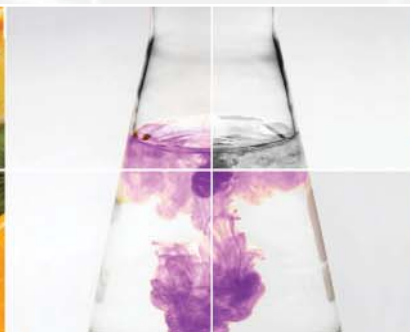
Flavors & Fragrance Specific | *An Affordable Growth Strategy*

React Quickly to Market Conditions | *Reduce your Business Risk*

The Ultimate in Return on Investment!

What if your Inventory was accurate in real-time across the entire Enterprise?

Today as a Flavors & Fragrance company, you deal with an ever more complicated world of multiple locations, off shore sources, and changing markets. You need to plan your business centrally which is next to impossible if your information is scattered in different unconnected places. Did the warehouse remember to tell you they had to make a substitution? How often does the off shore product show up to specification? Do Customers change the requirements at the last moment?

Procuring products you already have on-hand at other locations costs valuable time and money. Consolidating your purchases for larger volume discounts provides significant cost savings. Does Customer Service request a physical count every month? Are your Shipping and Sales Departments on different pages?

ProcessWare™ ERP solves these issues by providing a single source of Inventory, including locations, quality control properties, and accurate costs of every Product in the Enterprise. Inventory is integrated between Sales, Purchasing, and Production for complete accuracy, and distributed to all users without additional effort or loss of productivity. All your teams are in sync – no more needless physical counts.

What if you could track actual Landed Cost per Lot for the most Profitable Selling Price?

You live in a Global Economy. Your business is like the rest of the Flavors & Fragrance world – if your production itself is not off shore, your raw materials almost assuredly are. Freight costs are sky rocketing and can bring your business to its knees. Estimating your Inventory Valuation and Cost of Goods Sold? How can you stay competitive when Costing guesswork causes inaccurate Pricing decisions?

ProcessWare™ ERP keeps the Landed Cost calculation open at the time of material receipt. Exact Landed Cost is entered when actual bills are received for transportation, freight handling, excise, customs, or other importation charges. No more short cuts, no more guesses. Landed Cost is attached to a Lot for its entire life cycle – "cradle to grave". Precise Landed Cost creates Pricing agility and maximizes profits!

What if you could Cross-Reference new Customer Briefs and Sample Requests against your Product Portfolio in under a minute?

Simple orders are no longer enough in today's service driven-economy. Effective F&F Companies make their income from R&D of new in-demand products. Future revenue depends on handling new Customer Sample Submissions or Briefs within minutes. Are you identifying possible candidates from your current Product Portfolio and shipping samples immediately? Or does locating products by specified Applications, Fragrance Notes, or Flavor Profiles take days and you miss out on a long-term profitable relationship?

ProcessWare™ ERP users are handling such requests from their customers in mere seconds! You identify products in real-time by searching not only by Application (Soap, Dairy, Freshener, etc.), but by Constituent Notes (Top, Middle, Base), Flavor & Odor Profile, Cost or Price Range and many more requirements. Perfumers, Flavorists and Pre-Sales can track R&D project samples including launch and target dates as well as monitor IFRA and Allergen Properties. Never miss a business opportunity again by managing the complete Product Life Cycle from Lab to Delivery!

What if you could contain Manufacturing costs by having Customer Specifications tied with Production Formulas?

Quality sells. It can make or break your company. You want to find the optimal way to produce the best Product at the lowest cost. Are you reworking batches rejected by the Customer? Have inaccurate Production Costs priced you out of the marketplace?

Quality has a price tag. You need to contain costs through proper planning. How will you plan Production if each Formula does not have Raw Material, Equipment, Labor, By-Product, and Overhead Costs at each Step? Do you know if your Production successfully adapts to Customer demands?

ProcessWare™ ERP ties all of your Products together with the specifications and associated costs at every stage. The Production Team knows exactly what the Customer's requirements are, and which inventory meets those requirements. Sales can perform "What-If" analysis to meet Customers' changing needs and maximize revenue. Raw Material substitutions and By-Product handling let Production choose the optimal Formula for the lowest cost of manufacture!

About Innov8 Computer Solutions, LLC & Dip Software Solutions Pvt. Ltd.

Since 1995 Flavors & Fragrance, Chemical, and Process Industry executives have been choosing DSS/Innov8 to increase productivity and profits through a unique combination of software and services. The core Management Team provides a full range of Installation, Implementation, and Training services from a background of over 60 years of industry experience. Clients benefit from a local sales and service network with offices in South Asia, South East Asia, Far East, and North America.

Customers use the ProcessWare™ ERP product for solid Distribution and Manufacturing focused Business Management such as Product Profitability Tracking, Production Schedule Optimization, and Sales Cycle Management. Users gain Quality improvement, increased Revenues, and lower Supplier Costs.

Our clients relieve themselves of the financial burden of constantly changing global conditions. By using DSS/Innov8 resources dedicated to reviewing new legislation, manufacturing requirements, and the Responsible Distribution Process, your company uses fewer resources and can concentrate on your core business. Today's Flavors & Fragrance SME's get the Lowest Total Cost of Ownership in the industry from DSS/Innov8's extensive background, knowledge, and expertise.

ProcessWare™ ERP improves your company's bottom line without breaking the bank!

For more information go to processwareerp.asia.

"ProcessWare™ ERP has enabled our company to have a snapshot of any business process with a click of few buttons. Be it the sales trend of a product across customers, the compliance of purchased goods or a single page summary at the end of every day, ProcessWare™ ERP is the one stop solution for our entire business vertical. We have experienced greater productivity and increased transparency among our entire team due to the availability of data across the company (in multiple locations).

The uniqueness of ProcessWare™ ERP is the focus the development team has put in understanding the nuances of the F&F industry. Features like Drum-off and customized menus offer tremendous flexibility for existing companies to adopt the change fairly seamlessly.

The ProcessWare™ ERP team are thorough professionals to deal with and have today become good friends more than just business partners. It has been a pleasure working with them and I highly recommend their software solution for the members of the F&F Industry."

— Paolo George
CEO
Symega Flavours India (P) Ltd.

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